Julia L. Pellegrini

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# Objective

I am a highly ambitious individual currently working towards my Marketing Degree. I plan on transferring to UIC next fall of 2020 to receive my Bachelor’s. I am very adaptable and can strike up a conversation from people of all walks of life. I enjoy meeting new people as well as traveling. I am seeking to use my skills of negotiation and persuasion to better help the market of your company!

Skills:

* Exceptional communications skills (scored a 12 on ACT writing portion)
* Ability to work under pressure
* Fluent in Spanish
* Highly adaptable
* Social Media Marketing
* Negotiation and conflict resolution ability
* Creative
* Can effectively use office tools and software

# Experience

**|Hair stylist assistant|| Innovations Hair Salon| |1807 S Washington St, Naperville, IL 60565|**

* |Dan Rubino| | (630-362-5851)|
* Provide a good experience for our clients and make them feel welcomed and maintaining relations with returning customers.

**|Hostess| |Pizzeria Neo||47 Chicago Ave, Naperville IL||Oct. 2014 – Mar. 2015|**

* |Nick Jaros| |(630)-890-1199|
* Greeting and thanking guests at door, seat and present menus in a friendly manner, responsible for phone calls

**|Fragrance sales| |Elizabeth Arden| |Ulta| |October 2015|- |November 2015 (Seasonal)|**

* [Nancy.Moravek@ElizabethArden.com](mailto:Nancy.Moravek@ElizabethArden.com)
* Sell various products and inform customers about products and reach sale goal.

**|Chanel | | December 2015| - |January 2015 (Seasonal)|**

* Worked in Chanel fragrance sales at various Ulta Beauty locations. I would persuade consumers to purchase Chanel over competitors and made hourly as well as commission.

**|Hostess| |Blue sushi Sake Grill| |123 Water Street Naperville, IL 60565|**

* Greet guest, Organize reservations, Take to go orders, Seat guests accordingly, make sure front of store is neat, thanking and asking for customer feedback.
* Erin :610-597-5020

|Server| |Electric Hotel Nightclub| |222. W Ontario st. Chicago, IL|

* Promote and advertise establishment, make consumer relationships, create a fun atmosphere, commission off of table sales.
* Jeremy: (312)593-1253

# Education

* Graduated Naperville Central High School (2015)
* College of Du page (current)
* Front Range Community College (2017-2018)

# Awards and Acknowledgements

* Started at Electric Hotel with no serving experience, but an eagerness to learn and I am now ranking in the highest sales numbers this month.
* Marketer for Coin Flip at Indiana trade show, will start internship this summer.
* React Event Promotions